### valeyo

## Credit insurance solutions.

Protect your customers. And your business.

## Be it a home, business, or car, your customers rely on your institution to help finance some of their most significant life purchases.

Insuring their mortgage, loans or lines of credit not only protects them; it protects you against lending risk in the event they're unable to make payments due to death or disability.

Valeyo is a leader in insurance distribution and technology, delivering customized and compliant credit insurance programs designed to grow your insurance portfolio, increase revenue and build trust with your customers through proven business solutions

#### Solutions that deliver results

Our credit insurance programs are fully supported by our dedicated in-house team of skilled product, training, and account experts allowing you to onboard faster and with minimal effort

# We work with national carriers to source and configure relevant products and meet your evolving needs including:

#### Life insurance

Aggregate coverage up to \$1M

#### **Disability insurance**

Monthly benefit up to \$6,000/month

#### Critical illness insurance

Eligibility up to 55 years of age

#### Involuntary unemployment insurance

Multiple benefit options on all products

#### **Accidental death**

Lump sum benefit to a maximum of \$250,000

Single and joint coverage options available

#### **Key program benefits**

- Program design
  - Comprehensive insurance portfolio plan tailored for your institution, and built alongside your business owners

    Client Success Managers and licensed insurance experts support overall program development, execution and success
- Proprietary insurance points of sale platform integrates insurance sales across multiple channels, driving revenue and customer experience
- Product training

  Access to customized training programs and web-based learning platform to facilitate product knowledge and skills development
- Insurance Compliance Program

Our established program guides transparent, ethical and compliant insurance sales practices in alignment to industry regulations

**Dedicated account support** 

### Customer experience is the key to success

Customer expectations for personalized experiences and customized offerings are reshaping how the industry delivers protection and are propelling organizations to find business solutions at speed.

Integrating the insurance point of sale within your lending workflow creates an immediate opportunity to deliver an exceptional customer experience by matching customer needs to relevant protection solutions throughout the insurance life cycle.

### Speak with a solutions expert, today.



Contact us for more information.



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Valeyo is a leading Canadian-based solutions provider, partnering to deliver a full suite of business solutions, including lending technology and insurance related products and services for financial institutions nationwide. For more than 40 years, clients have trusted us to be their go-to provider based on the strength of our proprietary products, strategic partnership and people. Valeyo is a wholly owned, independently operated subsidiary of Securian Financial Group.